



Tax Reduction Letter

Tax Practitioners and Tax Professionals Say This about *Tax Reduction Letter*

Glenn Davis, J.D., LL.M. (Tax), **executive editor** of Tax Management, Inc., says *Tax Reduction Letter* is

- “**a straightforward, thought-provoking** professional tool.”
- “not afraid to take a position . . . and then **illustrate** that position with concrete examples and references.”
- “**referenced** for the professional.”

Julian Block, Esq., a former **IRS special agent** and **author** of the nationally syndicated column “The Tax Advisor,” says *Tax Reduction Letter* is

- “ideal for the professional’s self-employed clients.”
- “written in **layman’s language.**”
- “full of **good advice and strategies.**”
- “a **head start** for self-employed taxpayers and their advisors.”

Rich Ramsay, CPA, a **practicing tax advisor** in Mahtomedi, Minnesota, says *Tax Reduction Letter* is

- “**full of usable ideas**, like recent issues on vacation homes and auto trade-ins that I put to immediate use with my clients.”
- “**the most ‘user-friendly’** of the tax publications.”
- “great because it does not overwhelm with minutiae and irrelevant details.”

Gary Teuscher, CPA, a **practicing tax advisor** in Montpelier, Idaho, says *Tax Reduction Letter* is

- “written in **understandable** English, not in legalese.”
- “the **only tax letter I have ever re-subscribed to** over the years.”
- “the **source for new, real-world ideas** that I don’t find in other places.”
- “the only tax newsletter that is right on the **top of my reading pile.**”
- “a tool that makes the topics concrete and gives me new ideas.”

Floyd Self, CPA, a **practicing tax advisor**, in Sedalia, Missouri, says *Tax Reduction Letter* is

- “an **eye-opener reference** to put you on the right track and lead you to other paths of research.”
- “quite useful; gives you **insights** and **overviews** of tips you want to pursue and bring to a client’s attention.”
- “**very understandable**; it’s in layman’s language.”
- “very **readable and comprehensive**.”

Douglas Maxwell, CPA, a **practicing tax advisor** in Marietta, Georgia, says *Tax Reduction Letter* is

- “the **tool** that allows me to read and move on without spending a lot of time on research.”
- “a **value-added resource** that **adds to what I can bill**.”
- “more valuable than a booklet or letter from CCH.”
- “tangible **information that I can use** . . . not just a restatement of new laws and regulations.”
- “slanted toward the practitioner.”
- “**practical**.”

Jim Merrill, CPA, a **practicing tax advisor** in Auburn, California, says *Tax Reduction Letter* is

- “very **practical**, a constant reminder of myriad things that we need to stay on top of.”
- “very **useful**. That is why we continue to subscribe!”
- “at the **top of the reading pile**—we circulate it around the office.”
- “**real-world information** and application, not a lot of theory.”
- “a timely, nice refresher.”

Tom Dragicevic, CPA, a **practicing tax advisor** in Milwaukie, Oregon, says *Tax Reduction Letter* is

- “practical and **easy to read**.”
- “**useful**. In every issue there’s at least one client to whom I can apply what I read.”
- “**a unique, quick read**. I like it because it gives me a **real-life perspective**, and if I have detailed questions I can **use the annotations** for more research.”
- “near the top of my reading pile. I **receive it, read it**, and then pass it around the office. I always look forward to the monthly theme and practitioner questions.”

Stanley L. McRae, CPA, a **practicing tax advisor** in Lubbock, Texas, says *Tax Reduction Letter* is

- “on the **top of my reading pile**. I read it before I read any magazines.”
- “a **unique** newsletter. I enjoy reading it because I can **apply** the ideas to my business clients.”
- “very **understandable and easy to read**. I would much rather read it than I would some of the other reference manuals.”
- “intriguing. I always **enjoy** its arrival.”

Ken Goolsby, CPA, a **practicing tax advisor** in Marshall, Texas, says *Tax Reduction Letter* is

- “easy to read and useful, **not bogged down** in technical details.”
- “very practical. I find the information **does apply in the real world.**”
- “a good reference and something to **provoke thought**. Sometimes it spurs me to think of some things that I hadn’t thought about previously or it gives me a different insight.”

John Stambaugh, CPA, a **practicing tax advisor** in Enid, Oklahoma, says *Tax Reduction Letter* is

- “a source of **good, new, practical ideas** that I can talk about with my clients.”
- “**a big help** when it comes to **impressing my clients** with how up to date I am.”
- “excellent material that is **quick, easy, and inexpensive.**”