





The application portal is currently down for maintenance. Access to the portal is expected to be restored by 5/31/23. Please check back on 6/1. Any applicants impacted by the portal closure will be given additional time to complete their application. Please contact the Program Administrator (/contact-us) for additional guidance.

For MOR-EV applications submitted on or after November 10, 2022, for vehicles purchased or leased prior to that date, rebates for eligible battery electric or fuel cell vehicles (/eligible-vehicles) with a sales price of <u>\$50,000</u> or less will be \$3,500.

*Eligible battery electric or fuel cell vehicles (/eligible-vehicles) with a sales price of <u>\$55,000</u> or less and with a purchase or lease date on or after November 10, 2022 may qualify for the \$3500 rebate.* 

For MOR-EV applications submitted on or after November 10, 2022, vehicle caps for fleet electric vehicles will be eliminated.

Please see FAQ (/frequently-asked-questions) for additional information on these program changes as well as anticipated 2023 program changes related to plug-in hybrid vehicle (PHEV) rebate eligibility and point-of-sale rebate program.

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# **PROGRAM CHANGES**

# 1. What is changing in the MOR-EV rebate program?

On November 10, 2022, an economic development bill was signed into law, providing long-term funding for MOR-EV to support the electric vehicle incentive sections of *Chapter 179 - An Act Driving Clean Energy and Offshore Wind* that was signed into law earlier in 2022.

For *rebate applications* received on or after November 10, 2022 the program will provide a \$3,500 rebate to eligible battery electric vehicles (BEVs) or fuel cell electric vehicles (FCEVs) with a sales price of \$50,000 or less. For battery electric and fuel cell electric vehicles *purchased or leased* on or after November 10, 2022 the maximum sales price will be \$55,000.

#### 2. What changes are coming in 2023?

In the Spring of 2023, MOR-EV anticipates phasing out rebates for plug-in hybrid vehicles (PHEVs).

In the Spring of 2023, MOR-EV anticipates initiating a point-of-sale rebate program, which will allow car buyers to take full advantage of their rebates at the time of purchase or lease.

More details on these anticipated changes will be provided in early 2023.

# **GENERAL QUESTIONS**

### 1. What is MOR-EV?

For applications received after November 10, 2022, the program provides a \$3,500 rebate to eligible battery electric vehicles (BEVs) or fuel cell electric vehicles (FCEVs). BEVs and FCEVs purchased prior to November 10, 2022 with a sales price of \$50,000 or less may qualify. BEVs and FCEVs purchased on or after November 10, 2022 with a sales price of \$55,000 or less may qualify. A \$1,500 rebate is available to eligible plug-in hybrid electric vehicles (PHEVs) with an all-electric range of 25 miles or greater and a sales price of \$50,000 or less.

### 2. What vehicles are eligible for the program?

There are three types of vehicles eligible for the program. Please visit the current complete list of eligible vehicles (/eligible-vehicles).

Battery Electric Vehicle (BEV)

BEVs are fully electric, zero-emission vehicles that have an onboard electrical energy storage device that can be recharged from an external source of electricity.

Fuel Cell Electric Vehicle (FCEV)

Zero-emission vehicles that are run on compressed hydrogen fuel that produces electricity to power the vehicle.

### Plug-in Hybrid Electric Vehicle (PHEV)

PHEVs are hybrid electric vehicles that have zero-emission vehicle range capability and an onboard electrical energy storage device that can be recharged from an external source of electricity. In general, PHEVs are vehicles that can be driven using electricity, gasoline or both.

### 3. Are leased vehicles eligible for the program?

Leased vehicles are required to have lease terms of at least 36 months to be eligible for the program.

#### 4. My application has been approved. When will I receive my rebate check?

Rebate checks are typically mailed within 90 days of application approval. The Center for Sustainable Energy (CSE) has instated a work from home policy for all employees due to ongoing concerns regarding the spread of COVID-19. During this time, rebate checks will continue to be sent for approved applications, but there may be delays in check processing and mailing. Due to the recent changes in MOR-EV eligibility criteria, customers applying for a rebate for BEVs and FCEVs with a sales price of between \$50,001 and \$55,000 will experience delays in receiving their rebates as the funding and payment mechanisms are put into place.

#### 5. Who can I contact if I have a question?

Please contact the program administrator, Center for Sustainable Energy, at 866-900-4223 or morev@energycenter.org (mailto:mor-ev@energycenter.org) for all program inquiries. For MOR-EV Trucks, please email mor-evtrucks@energycenter.org (mailto:mor-evtrucks@energycenter.org).

Program staff is available from 11am-7pm EST to answer your questions, with 24-hour voicemail access. Program staff will return all voicemails left prior to 11am EST on the same business day. All voicemails will be returned by the next business day.

#### 6. Our business has purchased or leased an eligible vehicle. How do we apply?

Beginning June 25, 2020, commercial and nonprofit fleets, which include company-owned vehicles, companies with vans, rental car companies, and companies that provide vehicles to employees instead of paying mileage, will be eligible to receive rebates. Eligible vehicles must meet the same criteria as the current program. Rebates are not available to fleet purchases made prior to June 25, 2020. Public fleet purchases such as municipal and state entities are not eligible for rebates under this program.

# **APPLICATION PROCESS**

# 1. How does the MOR-EV application process work?

After purchasing or leasing and taking possession of an eligible vehicle, please create an account at www.morev.org (https://apply.mor-ev.org/EV\_SiteLogin?) to submit an application and upload supporting documentation. You must submit an application and upload supporting documents within 3 months of your vehicle purchase or lease. MOR-EV staff will contact you via email with status updates or requests for additional information. Additionally, you can log-in to your account to view your application status or submit additional supporting documentation as required.

#### 2. Can I mail in my MOR-EV supporting documentation?

Yes, although we strongly recommend submitting your documentation through the secure online portal.

Please contact MOR-EV staff at 866-900-4223 or mor-ev@energycenter.org (mailto:evtrucks@energycenter.org) for the mailing address. You can expect an email notification once your application materials are received.

#### 3. Where can I look at sample supporting documents?

https://mor-ev.org/sites/default/files/docs/MOR-EV\_Supporting\_Document\_Samples.pdf (https://morev.org/sites/default/files/docs/MOR-EV\_Supporting\_Document\_Samples.pdf). Please note that documents must be submitted in PDF, JPG, or PNG format.

#### 4. When and how do I reserve my rebate?

Vehicle rebates can be reserved on the date of, and not prior to, vehicle purchase or lease. Rebate funds are reserved at the time of application submission. Please see FAQ#1 for the application process. All funds are allocated on a first-come, first-served basis.

#### 5. How can I apply if I don't have computer access?

We can assist you through the application process if you don't have access to a computer. Please call us at 866-900-4223 to begin the process.

#### 6. How will an applicant know if he or she gets the rebate or not?

If funds are available when the application and supporting documents are submitted, the amount will be reserved. As long as all the requirements are met, the applicant will receive the rebate. A notification email will be sent when the application is approved. For more details on the application requirements, see the following MOR-EV applicant requirements.

#### 7. What are the applicant requirements?

Eligible applicants must meet requirements that include, but are not limited to, the following:

- Be a Massachusetts resident or a private business located and licensed to do business in Massachusetts.
- Be a purchaser or lessee of a new eligible vehicle and submit a MOR-EV application within 3 months of the vehicle purchase or lease date and prior to exhaustion of available rebate funds.
- Purchase or lease an eligible vehicle and take possession of it before applying for a rebate.
- Retain ownership of the vehicle for a minimum of 36 consecutive months immediately after the vehicle purchase or lease date. Lease terms of at least 36 months are required for program eligibility.
- Register the new vehicle with the Massachusetts Registry of Motor Vehicles for a minimum of 36 consecutive months for use in Massachusetts.

The MOR-EV program currently only offers rebates to consumers and private businesses. Governments, public fleets, and other entities are not eligible to apply.

## 8. What is required for a vehicle to be eligible for MOR-EV?

- The vehicle must be new and manufactured by the original equipment manufacturer (OEM) or its authorized licensee. Vehicles considered new solely for determination of compliance with state emissions standards are not eligible.
- The vehicle must be on the list of Eligible Vehicles (/eligible-vehicles-list) on the date of purchase or lease.
- For eligible PHEVs, the sales price of the vehicle as reflected on the purchase or lease agreement must be \$50,000 or less. For eligible battery electric and fuel cell electric vehicles purchased prior to November 10, 2022 the sales price must be \$50,000 or less. For eligible battery electric and fuel cell electric vehicles purchased on or after November 10, 2022 the sales price must be \$55,000 or less.
- The purchase price will be listed on your purchase agreement as "Total Cash Price" or on the lease agreement as "Agreed Upon Value", or similar.
  - The sales price refers to the final purchase price of the vehicle, as reflected on the final purchase or lease agreement, which includes the price set by the manufacturer, and is intended to encompass the value of the vehicle itself, in full. The purchase price includes the costs associated with the trim level of the vehicle with all color options, wheel upgrades, drive train or battery upgrades, and other packages, such as entertainment system upgrades and tow hitches. Costs not included in the purchase price are destination or delivery charges, sales and use taxes, OEM or dealership rebates applied at the time of purchase or lease, additional maintenance or repair packages purchased from the dealership or showroom, documentation fees, registration fees, or add-ons which relate to the maintenance or operation of the vehicle, such as electric vehicle charging packages, floor mats, first aid kits, cargo nets, etc.

### 9. How do I get a vehicle added to the eligible vehicles list?

The Original Equipment Manufacturer (OEM) must reach out to MOR-EV for eligibility consideration.

For OEMs and dealerships:

To have a vehicle added to the MOR-EV eligible vehicle list it must:

- Meet the sales price cap requirements of the Program
- Have an all-electric range of 25 miles or greater
- Be California approved/certified (Please see MOR-EV Implementation Manual Section A. Vehicle Eligibility and Rebate Amounts for more information on California certification)

For both newly eligible vehicles and new model years, please email mor-ev@energcenter.org (mailto:morev@energcenter.org) with the Vehicle Identification Number (VIN) decipherment and a marketing photo of the vehicle. Please note for some newly eligible vehicle models, the California certification may also be required.

## 10. Why don't I see my vehicle on the eligibility list?

Vehicle manufacturers (OEMs) must meet a number of program requirements for MOR-EV program eligibility.

Generally, a vehicle is not eligible to participate in the MOR-EV for one of these reasons:

- It does not meet the ZEV definition.
- It does not meet the approved California Air Resources Board certification requirements.
- It does not meet the sales price requirements of MOR-EV.
- It does not meet the minimum requirement of having an all-electric range of 25 miles.

### 11. Can I purchase the vehicle out of state?

Effective November 10, 2022, the MOR-EV rebate will no longer be limited to vehicles purchased or leased from licensed dealerships or retail locations located in the Commonwealth of Massachusetts. Eligible vehicles purchased or leased outside the Commonwealth will be eligible for a rebate as long as the vehicle was purchased on or after November 10, 2022 and is registered in the Commonwealth within 90 days of the vehicle purchase date.

### 12. Is there a deadline to apply?

Applicants must apply within 3 months of eligible vehicle lease or purchase to be rebate eligible. If your business or non-profit purchased or leased your eligible vehicle on or after June 25, 2020, but before the application portal was opened on September 28, 2021, your deadline ends on December 28, 2021, 3 months after the portal was opened.

#### 13. Can I appeal the denial of my rebate application?

The Department of Energy Resources (DOER) considers appeals to the denial of a rebate application on a case-by-case basis. To begin the appeal process, contact the Administrator at MOR-EV@energycenter.org (mailto:mor-ev@energycenter.org).

# 14. I want more detailed information about MOR-EV. Can I get a copy of the MOR-EV Implementation Manual?

Yes. You can download a copy of the MOR-EV Implementation Manual (/sites/default/files/docs/MOR-EV\_Implementation\_Manual.pdf), which contains the detailed guidelines for MOR-EV.

# **ADDITIONAL ELECTRIC VEHICLE INCENTIVES AND RESOURCES**

#### 1. Are there any federal tax incentives for electric vehicles?

Federal tax credits for BEVs and PHEVs range from between \$2,500 to \$7,500, with factors such as battery capacity determining how much owners are eligible to receive. To meet the tax incentive's standards, a BEV or PHEV must have a battery with a minimum capacity of 4 kilowatt-hours. Vehicles with a battery capacity of 5 kWh or greater are eligible for an additional \$417 of tax credit added for every kilowatt-hour in excess of 4 kWh. Vehicles such as the Nissan LEAF, with a 24-kWh capacity battery, will be eligible for the maximum \$7,500 credit. Federal tax credit amounts for each qualified vehicle can be found on the Department of Energy's Fuel Economy (http://www.fueleconomy.gov/feg/taxcenter.shtml) website.

A tax credit of up to \$4,000 is available for the purchase of qualified light-duty fuel cell vehicles. Vehicle manufacturers must follow the procedures as published in *Notice 2008-33* (http://www.irs.gov/pub/irs-drop/n-08-33.pdf) to certify to the Internal Revenue Service that a vehicle meets certain requirements to claim the fuel cell vehicle credit. *Notice 2008-33* also provides guidance to taxpayers about claiming the credit. Under current law, this tax credit expires on December 31, 2014. For more information about claiming the credit, see IRS Form 8910, which is available on the IRS Forms and Publications (http://apps.irs.gov/app/picklist/list/formsPublications.html) website.

For further information on federal tax incentives for alternative fuel vehicles, hybrid vehicles, diesel vehicles and electric-drive vehicles, visit www.fueleconomy.gov (http://www.fueleconomy.gov/). Additionally, local jurisdictions may also have incentive programs. Check with your local jurisdiction to find out what they offer.

The EV license plate (http://blog.mass.gov/transportation/rmv/rmv-electric-vehicle-plate/) clearly identifies your vehicle as electric to first responders. In case of any emergency, first responders will be able to quickly identify your electric vehicle and assess the situation appropriately.

### 3. How can I find out more about workplace charging?

You can make workplace charging a reality at your workplace! The Department of Energy Workplace Charging Challenge (http://energy.gov/eere/vehicles/vehicle-technologies-office-ev-everywhere-workplace-charging-challenge) gives you all of the tools necessary to start the conversation about installing charging at your workplace. Use the site's provided workplace charging best practices, outreach tools, webinars and technical assistance to aid you in the successful implementation of workplace charging at your site.

# Employers in the Commonwealth of Massachus

etts are also eligible to receive incentives for installing workplace charging. Massachusetts Electric Vehicle Incentive Program (MassEVIP): Workplace Charging

(http://www.mass.gov/eea/agencies/massdep/air/grants/workplace-charging.html) offers incentives of up to 60% of the hardware costs for installation of Level 1 and 2 charging stations.



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